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J. Andrew Scott



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Opportunities in China's Emerging Industries

[By Joe Drury, Peter Higgins and Andy Scott, China Briefing]

With the world recovering from the Global Financial Crisis and businesses once again looking to expand operations, many small and medium-sized investors in China are beginning to look at the opportunities in China's underdeveloped and emerging industries. These opportunities exist in traditional sectors like automotive components and transportation where the China invested heavily during the downturn as part of its massive US\$586 billion government stimulus package, and sectors that are still in their infancy.

In this article, we take a look at three industrial sectors where the market outlook for small and medium-sized enterprises is positive. The resilience of the Chinese economy combined with government-backed investment policies will help to boost productivity in these sectors, making them some of the best options for investment in the coming year.

Automotive

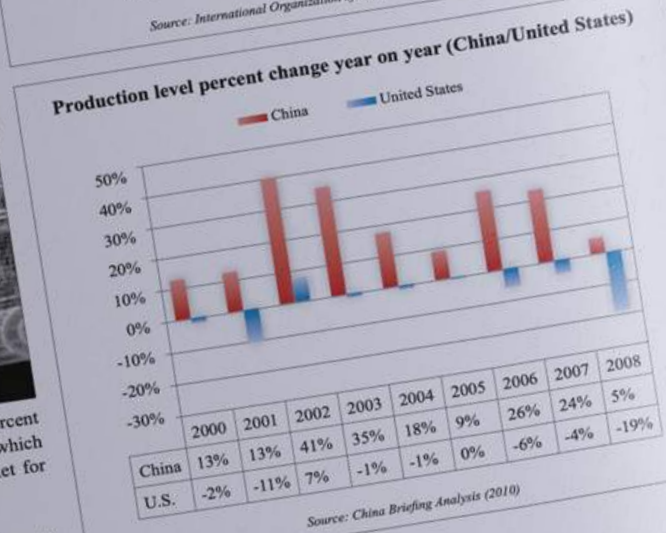
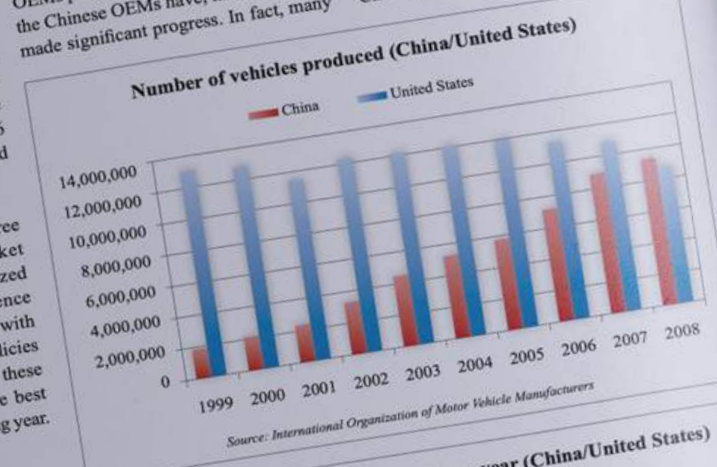


In 2009, China experienced a 44 percent increase in auto sales over 2008, which made it the world's largest market for automobiles.

While the global economic slowdown hit the automotive industry especially

hard, China has remained a bright spot. Encouraged by the Chinese government's massive US\$586 billion stimulus package, Chinese consumers bought vehicles in record numbers. In 2009, China overtook the United States as the largest automotive market in the world. While JVs between foreign and Chinese OEMs previously dominated the market, the Chinese OEMs have, in recent years, made significant progress. In fact, many

have begun to focus on foreign markets and export numbers are rising. China made steady, significant progress in its automobile production levels in recent years. In 1999 the United States manufactured just over 13 million vehicles while China totaled fewer than 1.9 million. Chinese auto manufacturers overtook the United States in 2008, when China produced over 9.345 million units.



Opportunities in China's Emerging Industries

Furthermore, the United States saw its production levels decrease every year since 2000 with the exception of 2002 when it saw seven percent growth. China has had positive growth every year since 2000. As the global economy slowed in 2008, Chinese manufacturing levels grew at a more modest five percent. However, production levels are expected to have risen significantly in 2009 with the aid of the government's stimulus package.

From 1999 to 2008, the average annual growth in automobile production for the United States was negative four percent. For China during that same period, it was 20 percent.

Parts

As China's automotive industry continues to experience massive growth, the opportunities for automotive components manufacturers will also continue to grow. China currently ranks second to the United States in commercial vehicle production and second to Japan in passenger vehicle production. However, according to J.D. Power and Associates, the value of their parts industry is just one-fifth the United States' total. One main reason for the low overall total is that China's low-tech, low-value products. As the automotive market continues to mature in China, it is likely that the parts industry will see corresponding progress up the value chain.

Currently, there are roughly 5,000 registered automotive components manufacturers. If one includes the informal sector, then the figure is closer to 7,000. J.D. Power and Associates estimates total industry revenues for 2008 at around US\$100 billion. Geographically, the automotive manufacturing industry is dispersed throughout a few important regions of China.

Northeast China (Changchun, Harbin, Shenyang) is home to FAW Group and many other industry players. The Yangtze River Delta (Shanghai, Nanjing, Wuhan, Chongqing) is home to SAIC Group, Ford, Dongfeng Group, and Chang'An Auto. Southern China has also emerged as an important automotive hub. Guangzhou is home to Honda, Nissan, and Toyota.

Market Outlook

There are numerous foreign parts manufacturers in the Chinese market and have increased production and demand for years, despite the auto market's production plan for components. While some established parts look to localize production for components, cleartech auto targeting its auto



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Opportunities in China's Emerging Industries

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Foreign-invested Partnerships in China
Hong Kong's New Tax Treaties and Free Trade Agreements

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Datasheets

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Datasheet GlobeRanger iMotion Edgeware



GlobeRanger iMotion™ Edgeware™ Improving Output, Uptime and Safety in Energy Production

Application Fujitsu RFID and Sensor Solution for the Oil and Gas Industry



Application Fujitsu RFID and Sensor Solution for the Oil and Gas Industry

Fujitsu's advanced RFID solutions provide robust solutions for the oil and gas industry that thrive in harsh production environments.

Oil and gas companies continually expand their extraction operations into more and more remote locations across the globe. This expansion has strained the industry's ability to collect data, monitor equipment, manage inventory and monitor safety and compliance across a remote and increasingly distant supply network.

RFID tags provide a direct link to equipment, allowing data to be captured and analyzed for intervention. Be it a valve, a wellhead, a tool, part or other equipment, the data can be used to improve safety and efficiency.

Radio frequency identification (RFID) provides a robust, durable track-and-trace solution for the oil and gas industry that ensures equipment is used safely and efficiently.

In remote oil field platforms, where information is often non-existent, RFID provides a way to track and trace equipment and activity with precision.

discretely embedded and equipment to provide checkout and provide location tracking. More visibility means less losses and downtime.

Because of the discrete history data captured on an item's RFID tag, the system can run when there is no power. Automating

MPR-2010BR UHF RFID Serial Interface Reader/Writer

Range meets flexibility for asset management and check-in/check-out operations



The MPR-2010BR is a UHF RFID reader/encoder with an integrated antenna plus an expansion port to add a second antenna to increase the coverage unit.

The integrated antenna has range of approximately 22 feet (6 meters) for reading and 13 feet (3.5 meters) for writing to EPCglobal Gen 2/ISO 18000-6 standard tags.



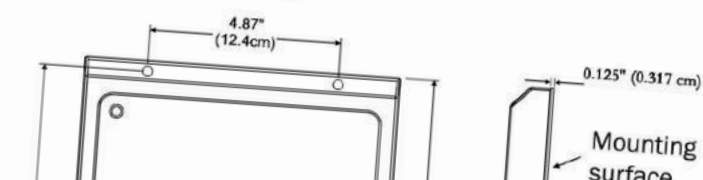
MPR-2010BR is a UHF RFID reader/encoder with an integrated antenna plus an expansion port to add a second antenna to increase the coverage unit.

At just 8 by 8 inches and requiring a 9V power source, the MPR-2010BR is also popular for applications where the RFID read/write unit is integrated into kiosks, point-of-sale stations, tool cribs, document trays and other check-in/check-out systems.

Specifications

Frequency	902-928 MHz, frequency hopping
RF power	1 Watt max (+30 dBm) w/ 20 dBi digital control range
Read range	22 ft (6 m) - tag dependent
Protocols	EPC C1G2, ISO 18000-6 B/C
Antenna polarization	RHCP (Right Hand Circular Polarized)
Antenna gain and impedance	+5.6 dBi typical and 50 Ohm
Expansion antenna	Yes - SMA connector
Communications interface	RS-232
Power requirements	7 VDC to 15 VDC
Power consumption	1.5 A (7.0 V) to 0.7 A (15 V) typical
Operating temperature	-20 °C to +50 °C (-4 °F to +122 °F)
Weight	2.0 lb (1.2 kg)
Protection class	IP-50 (Intended - not certified)

Mechanical Drawing



Nano^x II



Functional Specifications

RF air protocol	EPC Class 1 Gen 2; ISO18000-6C
Operating frequency	UHF 902-928 MHz (US); 866-868 MHz (EU)
IC type	Alien Higgs-3
Memory configuration	96-EPC bits; 512-bit user memory
Functionality	Read / write (user programmed)
Memory - expected read / write cycles	100,000 cycles at 77°F (25°C)
Data retention	50 years
Read rate	

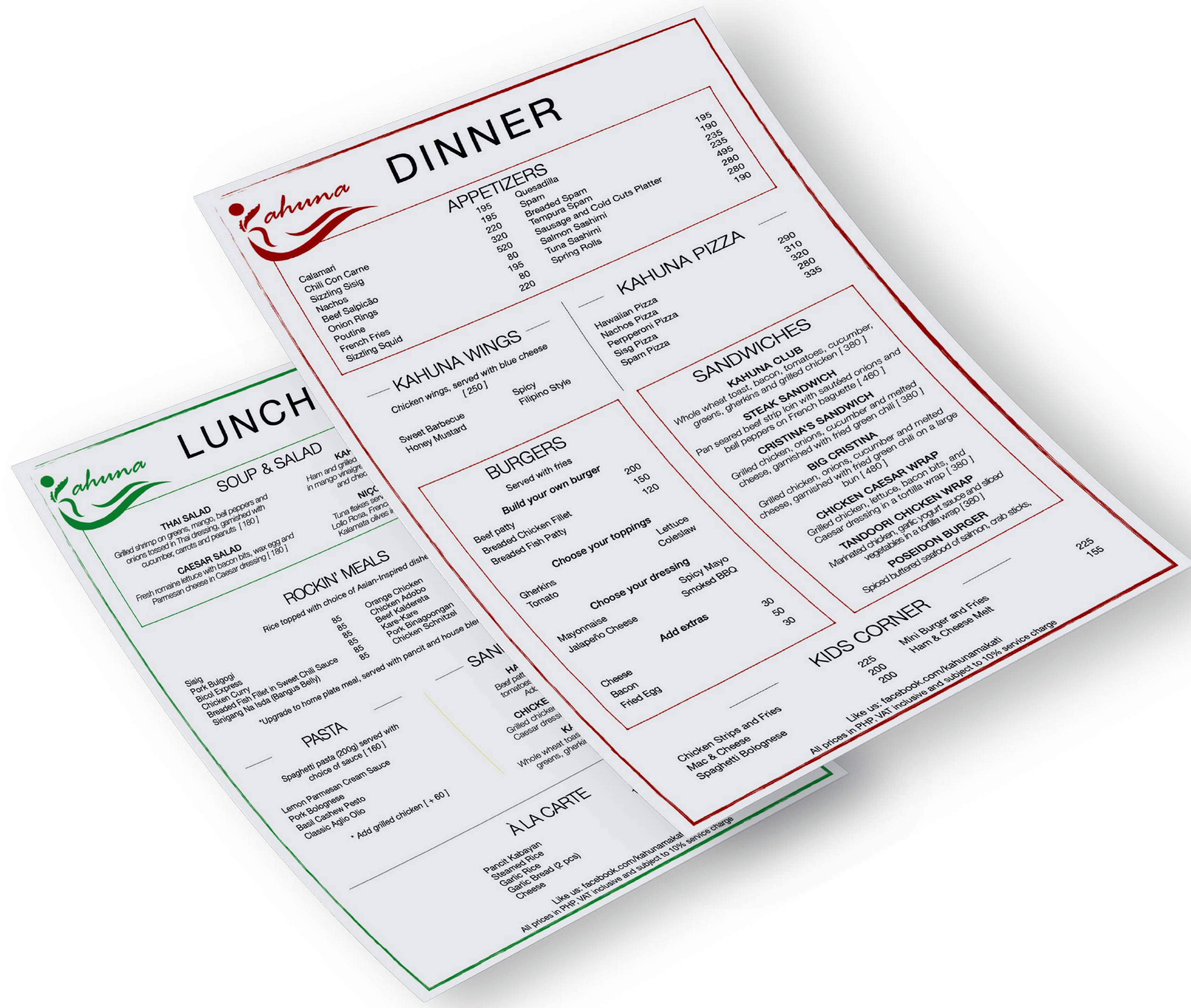
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synchronyglobal.com

circa 2018
Wordpress + HubSpot

The screenshot shows the Synchrony Global website homepage. At the top is a blue navigation bar with the Synchrony Global logo on the left and a menu of links: Services, Products, Projects, Blog, Videos, About, Careers, and Contact. Below the navigation bar is a large hero image of several people's hands stacked together in a circle. Overlaid on this image is the main heading 'Cloud HR + Payroll' in large white text, followed by a sub-heading: 'Synchrony Global is a Leading Provider of Cloud HR and Payroll Solutions and Services including SAP SuccessFactors'. Below the hero image is a white section with two paragraphs of text. The first paragraph states that Synchrony Global delivers innovative and transformational human resource management to local, regional, and global organizations. The second paragraph states that Synchrony provides best practice cloud processes, innovative technology, and robust operational services for the entire employee lifecycle. Below this text is a 'Solutions' section with three columns. Each column has a title, an icon, and a short description. The first column is 'Synchrony People' with a cloud icon containing 'HR' and a description of end-to-end hire to retire support. The second column is 'Synchrony Payroll' with a cloud icon containing a dollar sign and a description of a fully scalable cloud-based payroll solution. The third column is 'Synchrony Engage' with a cloud icon containing a magnifying glass and a description of driving user adoption and engagement.

synchrony
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Cloud HR + Payroll

Synchrony Global is a Leading Provider of Cloud HR and Payroll Solutions and Services including SAP SuccessFactors

Synchrony Global delivers innovative and transformational human resource management to local, regional and global organisations across the world. We focus on helping HR executives transform into a true strategic function of their organisation.

Synchrony provides best practice cloud processes, innovative technology and robust operational services, catering for the entire employee lifecycle from attract to hire to retire.

Solutions

Synchrony People

Synchrony People provides end-to-end hire to retire lifecycle support through an amazing core HR platform based on SAP SuccessFactors, all with a user friendly approach.

Synchrony Payroll

Synchrony Payroll is a fully scalable cloud-based payroll solution designed for everyone, everywhere, and is localised across 41 countries and compliant with tax, social insurance and pension requirements.

Synchrony Engage

Synchrony Engage drives user adoption and increases user engagement levels, allowing companies to fully realise the investment they have made in cloud technology.

xerafy.com

circa 2012
Wordpress

The screenshot shows the Xerafy website homepage. At the top left is the Xerafy logo in green, with "English" and "简体中文" below it. To the right of the logo is a search bar with a magnifying glass icon, and two buttons: "Subscribe to Newsletter" and "Online Store Login". Below the logo and search bar is a navigation menu with links for Home, Company, Applications, Products, Resources, News, Blog, Events, Online Store, and Contact Us. To the right of the navigation menu are social media icons for Facebook, Twitter, YouTube, and LinkedIn. The main content area features a large banner image of an offshore oil rig at sunset. The text "Oil and Gas" is prominently displayed in white, with the tagline "Asset integrity from land to sea" below it. Below the banner is a carousel indicator with four dots, the first of which is highlighted. To the left of the carousel is a text block: "Xerafy's innovations have changed the price-performance ratio for RFID tags and made it possible for customers to track assets in a wide range of harsh environments. Xerafy provides read-on-metal tags that can be embedded directly into assets to meet a full range of needs for RFID asset tracking in the aerospace, healthcare, data center, industrial, energy and other industries." To the right of the carousel is a featured article section with a tabbed interface. The tabs are "Blog", "Whitepaper", "Videos", "News", and "Events". The "Blog" tab is selected. The article title is "RFID is Taking the Drama Out of Movie Equipment Management". The text below the title reads: "Xerafy's RFID tags are now being used in one of the harshest environments of all – Hollywood." Below the text is a green "Read More" button. To the right of the text is a small image showing movie equipment on a set.

china-briefing.com

circa 2010
Wordpress

The screenshot shows the homepage of china-briefing.com. At the top, there is a navigation bar with the site logo, a 'Subscribe to Our Weekly Asia Business Newsletter' button, and a link to 'Our Other Regional Publications'. Below this is a secondary navigation bar with links for Home, Magazine Archives, China News, Bookstore, Partners, Advertising, About, and Contact, along with social media icons for Twitter and RSS Feed. A language selection bar offers options for ENG, ESP, FR, DE, and IT. The main content area features a featured article titled 'Annual Transfer Pricing Filing' dated Monday, February 8, 2010. The article includes an image of a Newton's cradle and a text block explaining that Chinese tax authorities are addressing gaps in the transfer pricing systems. To the left of the article is a sidebar with a 'China Business Handbook' download button and a description of the site's complimentary monthly magazine and daily news service. To the right, there is a 'Magazine Search' box, a 'The Asia Briefing Bookstore' section with a 'Read more' link, and a 'NOW AVAILABLE IN PDF' notice with an Adobe PDF icon. Below the main article are three news sections: 'Daily China Business News' with five items, 'Other Regional Business News' with six items, and 'News from The Wall Street Journal Asia' with five items. At the bottom right, there are two advertisement banners: 'Direct HR China Recruitment' and 'Find China suppliers fast.' with a 'global sources' logo.

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Monday, February 8, 2010

Annual Transfer Pricing Filing

Chinese tax authorities are addressing the gaps in the transfer pricing systems, initiating more complex documentation requirements, strengthening their enforcement efforts, and generally increasing their scrutiny of controlled transactions as the Chinese authorities target transfer pricing adjustments as a major tax revenue earner in the years to come. » Read more

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- » Individual Income Tax Treatment for Annuity Contributions
- » The Cost of China's Stimulus Plan? Its Railway Network
- » Corporate Tax for Construction Companies Clarified
- » New Registration Rules for Foreign-Invested Partnership Enterprises
- » Beijing Municipality Encourages FDI in Private Equity Fund Companies

Other Regional Business News

- » Business Visa Norms May be Revised for IT Industry
- » Paid Fringe Benefit Tax Up for Adjustment or Refund
- » Mongolia Rethinks Coal Deposit Auction
- » India, New Zealand Begin Free Trade Agreement Talks
- » Interest Income not Included in Corporate Tax Incentives Period
- » Hanoi to Host First International Fair for Trade, Investment

News from The Wall Street Journal Asia

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shanghaicricket.com

circa 2016
Wordpress

The screenshot shows the homepage of the Shanghai Cricket Club website. At the top, there is a header with the club's logo on the left, which features a dragon and the text 'SHANGHAI CRICKET CLUB'. To the right of the logo, the text reads 'SHANGHAI CRICKET CLUB' in large white letters, with 'THE HOME OF CRICKET IN SHANGHAI SINCE 1858' below it. A navigation menu is located below the header, containing links for HOME, FIXTURES, RESULTS, STANDINGS, NEWS, TOURS, ABOUT, and CONTACT. A search bar is positioned on the right side of the navigation menu.

The main content area is divided into several sections. On the left, there is a featured image of three men, with the caption 'SCC Meet with Mike Gatting' overlaid. To the right of this image is a 'GET THE CLUB NEWSLETTER' section with a text input field for 'Your email address' and a red 'Sign up' button. Below the newsletter section is the 'UPCOMING MATCHES' section, which lists two matches for Shanghai CC vs Kowloon CC. The first match is on August 27, 2016, at 10:00 at Wellington College. The second match is on August 28, 2016, at 10:00 at Wellington College. A 'View all matches' link is provided at the bottom of this section.

In the center of the page is the 'LEAGUE STANDINGS' section, which is divided into two divisions. The 'DIVISION 1' table shows the following data:

Pos	Team	W	L	D	Pts
1	Daredevils CC	4	2	0	12
2	DPR Hot Dogs	3	1	2	11
3	Bashers CC	2	2	2	8
4	Pudong CC	2	4	1	7
5	K2 CCC	1	3	1	4

A 'View full table' link is located below the Division 1 table. The 'DIVISION 2' table shows the following data:

Pos	Team	W	L	D	Pts
1	Pudong CC	4	1	2	14
2	Leopards CC	4	1	1	13

At the bottom right of the page, there is another 'UPCOMING MATCHES' section for Division 1, listing a match between Pudong CC and DPR Hot Dogs on August 7, 2016, at 12:30 at SCSC Far.



The Home
of Cricket
in the
Philippines

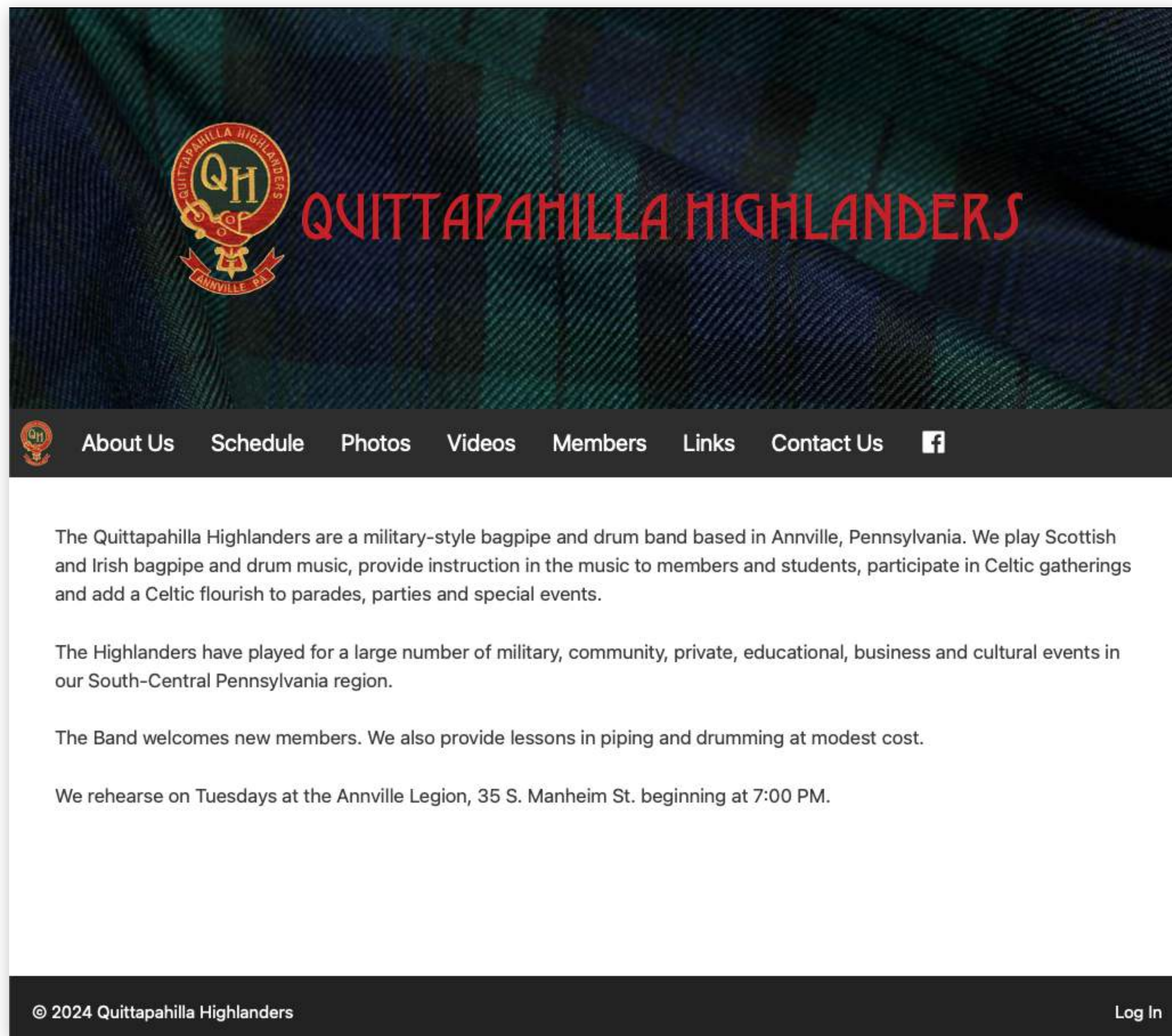
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cricketphilippines.com



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 **QUITTAPAHILLA HIGHLANDERS**

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The Quittapahilla Highlanders are a military-style bagpipe and drum band based in Annville, Pennsylvania. We play Scottish and Irish bagpipe and drum music, provide instruction in the music to members and students, participate in Celtic gatherings and add a Celtic flourish to parades, parties and special events.

The Highlanders have played for a large number of military, community, private, educational, business and cultural events in our South-Central Pennsylvania region.

The Band welcomes new members. We also provide lessons in piping and drumming at modest cost.

We rehearse on Tuesdays at the Annville Legion, 35 S. Manheim St. beginning at 7:00 PM.

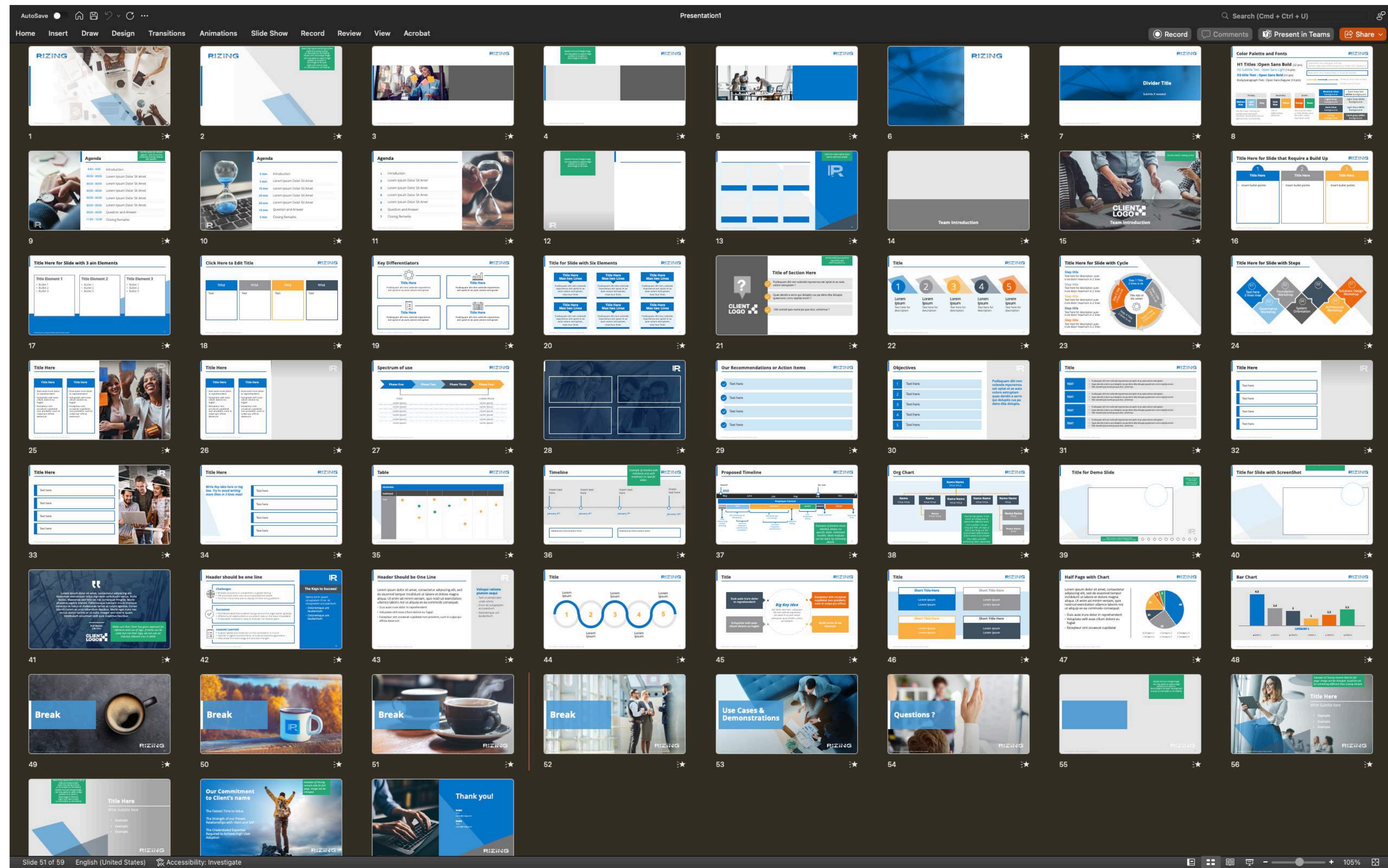
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HEADING 2 (H2): Headline (h2): #000000, 18PTS, 22PTS, MULTI-SEMIBOLD, ALL CAPS

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HEADING 5 (H5): Headline (h5): #000000, 14PTS, 18PTS, MULTI-SEMIBOLD, ALL CAPS

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CTA Button: #0075C9, NO BORDER, 18PTS, MULTI-SEMIBOLD ALL CAPS

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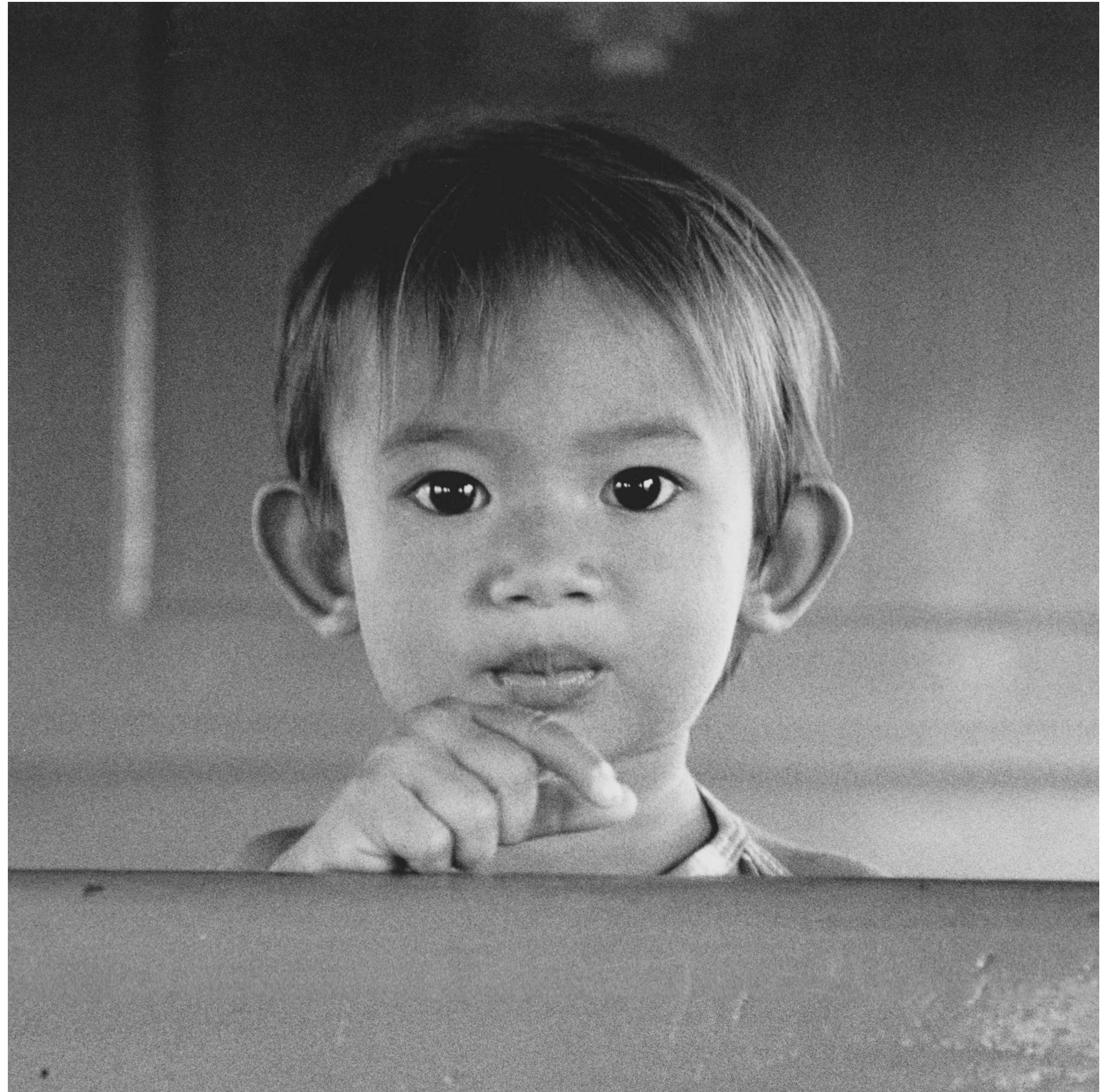
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